

Message Text

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PAGE 01 TAIPEI 05441 170549Z
ACTION EA-12

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TO USDOC WASHDC PRIORITY
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E.O. 11652:N/A
TAGS: BEXP, TW
SUBJECT: FOREIGN BUYER PROGRAM - INTERNATIONAL MACHINE
- TOOL SHOW 1978

REF: TAIPEI 5260 AND PREVIOUS

1. A 35-PERSON GROUP ORGANIZED BY TAIWAN MACHINERY MANUFACTURERS HAS DECIDED TO DEPART FOR U.S. ON AUG. 23 FOR 20-DAY VISIT. PRIOR TO ARRIVAL AT SUBJECT SHOW, GROUP WILL TRAVEL THROUGH SAN FRANCISCO, LOS ANGELES, NEW YORK, WASHINGTON D.C. AND BUFFALO FOR COMBINATION OF BUSINESS AND TOURISM. GROUP IS INTERESTED IN LOCATING PROSPECTIVE SUPPLIERS AND/OR LICENSORS IN THE FIELDS OF HYDRAULIC PRESSES, FREON COMPRESSORS, PUMPS AND OTHER RELATED PRODUCTS. ASSISTANCE REQUESTED FROM USDOC DISTRICT OFFICES IN LOS ANGELES AND BUFFALO IN ARRANGING VISITS FOR THE GROUP TO SMALL MANUFACTURERS (WITH 100-200 EMPLOYEES OF THESE PRODUCT LINES.)

2. GROUP LEADER IS MR. CHING-HAI HO, PRESIDENT OF LIEN FONG MACHINERY CO., WITH MR. CHING-KAO WU, VICE PRESIDENT OF FUSHAN MACHINERY CORPORATION, AS DEPUTY LEADER. THEY MAY BE REACHED AT HOLIDAY INN-HOLLYWOOD (TEL. 212-462-7181) IN LOS ANGELES AND AT THE NIAGARA HILTON (TEL. 716-285-3361) IN BUFFALO. EMBASSY WOULD APPRECIATE
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REPLY FROM USDOC ABOUT THESE ARRANGEMENTS BEFORE DEPARTURE OF THE GROUP.

3. EMBASSY IN COOPERATION WITH CETDC (CHINA EXTERNAL TRADE DEVELOPMENT COUNCIL) AND IMPORTERS AND EXPORTERS ASSOCIATION OF TAIPEI IS ORGANIZING ANOTHER BUYING GROUP CONSISTING OF 20 OR MORE PERSONS TO ATTEND THE

SHOW. TENTATIVELY, PROJECTED FBP GROUP WILL DEPART FOR U.S. ON/ABOUT SEPTEMBER 8 FOR THREE WEEKS VISIT. EMBASSY'S FSL COMMERCIAL SPECIALIST, EUGENE HUANG, NOW WORKING CLOSELY WITH CETDC AND ASSOCIATION IN ORGANIZING THIS GROUP AND WILL BE ASSIGNED AS ESCORT FOR THIS TRIP. A FREE AIR TICKET FOR HUANG PROBABLY WILL BE PROVIDED BY THE GROUP. PER DIEM AUTHORIZATION IS REQUESTED FOR HUANG TO COVER ATTENDANCE AT CHICAGO SHOW AND FOR SUBSEQUENT TOUR OF US. ALSO REQUEST PER DIEM AND CONSULTATIONS FOR TWO DAYS IN WASHINGTON D.C. FINAL ITINERARY AND LISTING OF NAMES AND COMPANIES WILL BE FORWARDED IN SUBSEQUENT TELEGRAM. IN INTERIM, EMBASSY WOULD APPRECIATE RESPONSE FROM USDOC REGARDING AVAILABILITY OF PER DIEM FOR EMBASSY'S ESCORT. UNGER

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